

Advisory Service Summary

Where do we start

With the availability of IT solutions growing day by day and the world rapidly evolving, it is hard to know what solution is going to meet your specific needs.. We can help!

We take an iterative approach to finding the best solution to meet your business requirements.

The things that we would want you to think about are prior to our initial engagement are:

- Has your business changed in the last year?
- What are your big goals and what are some of the hurdles stopping you from getting there?
- What's been your approach to managing the process/es that you are seeking a solution for?
- What is your budget for this project?
- When do you need a solution to be implemented?

The initial engagement

At our FREE initial engagement, we will discuss with you:

- Your specific business requirements
- The underlying process/es that you require a solution for
- Your current suite of IT products in use (soft and hardware)

Based on the initial meeting and the information discussed, a discovery proposal and quote will be provided for your review.

Our discovery process enables us to establish a high-level understanding of the capability of solutions available to meet your needs. The aim of this process is to determine an appropriate strategic ICT direction and provide a recommendation for adoption.

Depending on your requirements, your budget, and timeframes; solutions may range from bespoke solutions, to off the shelf products, to improving your current processes with your current IT products.

What sets us apart

Being a Managed Service Provider places us in a position to not only offer strategic consulting services, but we can also indicate exactly how much it may cost to implement the recommended solution/s. Better yet, we can take care of the implementation and project management. This means you can be assured that our recommendations are implemented effectively.

What next

We work collaboratively with clients to achieve an optimal balance between time, cost, and quality of outcomes. If you are looking for an IT solution and like the sound of how we work, then get in touch!

Who we are

Blackbird IT exists to facilitate and empower our staff and customers to realise their potential.

We strategically implement technology in organisations across the country, delivering precise IT recommendations to suit users, industry, budget, and goals.

You're after great business results. We're out to help you achieve it. We design and implement key technology solutions and align their benefits to business outcomes such as productivity, compliance, and risk mitigation.

Our expertise

We are resourced with highly experienced advisors, engineers, IT specialists, and project managers.

They have extensive experience with continuous improvement processes, regulatory compliance, and risk management in high regulated and fast passed industries.

Our greatest resources are the expertise of our people, the customer first culture in which we operate and our core values that our team embodies.

Contact us

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